

Homebuyer Equity Leverage Partnership (HELP)

#### **Agenda**



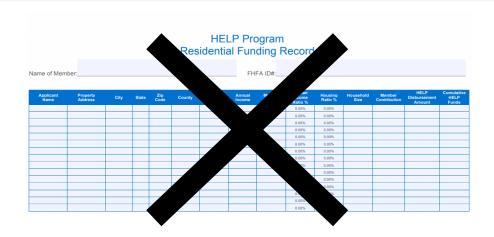
- HELP Overview
- Funding Request Documentation
- Final Documentation Requirements
- Checklist for Success
- Question & Answer

#### **2021 HELP Changes & Updates**



**Updated Language in the Deed Restriction** 

**Removed Residential Funding Record** 



No change to member cap and individual grant amounts

#### **Program Specifics**



Provides down payment & closing cost assistance for qualified, first-time homebuyers on a first-come, first-served basis

#### **2021 Grant Amounts:**

Up to \$5,500: member & homebuyer satisfy all programmatic requirements

Up to \$8,500: member originates first mortgage

Up to \$10,000: member originates first mortgage & contributes at least \$350

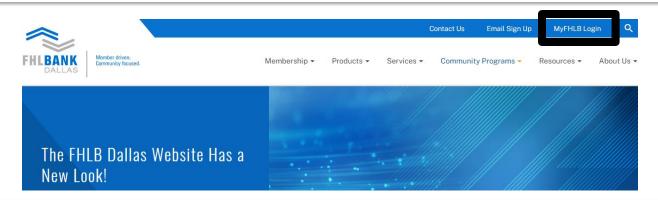
Up to \$225,000 per member maximum

All U.S. property locations are eligible - Up to ½ of the member cap may be used outside of the FHLB Dallas District

#### **GrantConnect Portal**



#### Upload all requests, corrections and final documentation to GrantConnect



## Usage and visibility in the portal varies by level of "authorization"

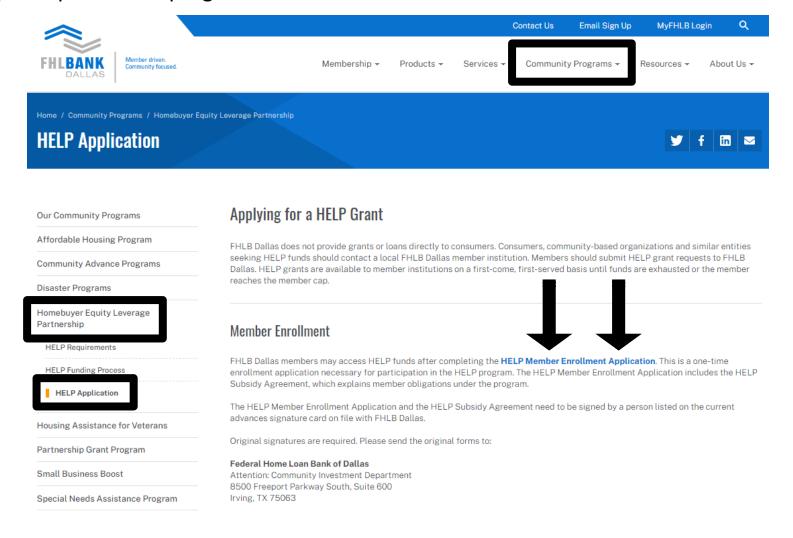
## Individual uploader: AHP/Advances Non-AHP/Advances

Applicant Name 🕏	Actions	Actions
Applicant 5	Edit   Upload   Delete	
Applicant 4	Edit   Upload   Delete	Edit   <u>Upload</u>   <u>Delete</u>
Applicant 3	<u>Upload</u>	
Applicant 2	<u>Upload</u>	<u>Upload</u>
John Smith	<u>Upload</u>	

#### **First Step: Member Enrollment Application**



Each member must submit a <u>one-time</u> Member Enrollment Application and Agreement to participate in the program.



#### **HELP Eligibility Requirements**



## **First-Time Homebuyers**

 Should apply to and be signed by those that will be listed on the Closing Disclosure

**Below 80% AMI** 

## Homebuyer Must Contribute At Least \$500

Homebuyer may not receive "cash back" at closing

**Must Complete Homebuyer Counseling Course** 



## **Steps to Verify Income:**

1. Obtain applicable income documentation

2. Calculate annual household income

3. Calculate the household Area Median Income

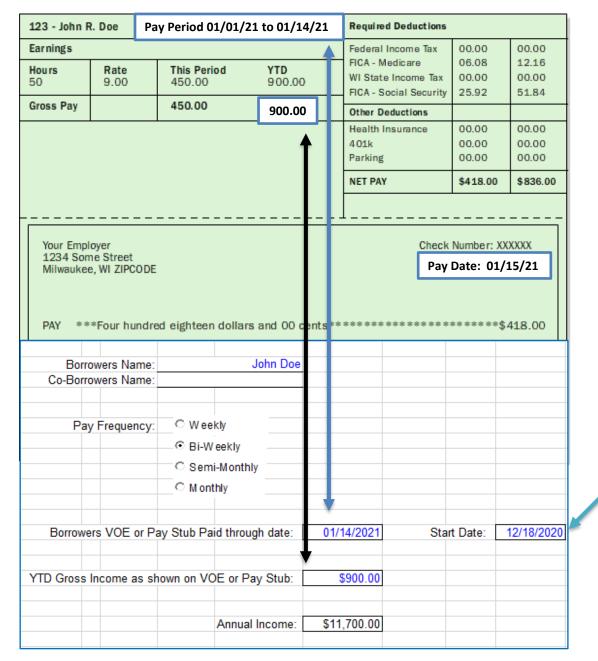
## **Paycheck or VOE**



## **Current Employment**

VOE must include the paid-through date

Must be dated within three months prior to the income qualified date input on GrantConnect





SU	МО	TU	WE	TH	FR	SA
	D	ECEN	/BER	202	0	
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		
SU	МО	TU	WE	TH	FR	SA
SU		ANU				SA
SU						<b>SA</b>
SU 3					1	
		ANU	ARY	7	1 \$\$ 1	2
3	4	ANU 5	ARY 6	7	<b>1</b> \$\$ 1	2
3 10	4	5 12	6 13	7	\$\$ 1 8 \$\$ <sub>15</sub>	9

#### **Tax Return**



## Self-Employment and Seasonal Work

Last two years of filed tax returns

Must be signed

## Non-employment Income



Social Security Award Letters

Supplemental Social Security (SSI) Letters

**Pension Statements** 

**Child Support Statements** 

## If an individual does not have income:





Member driven.



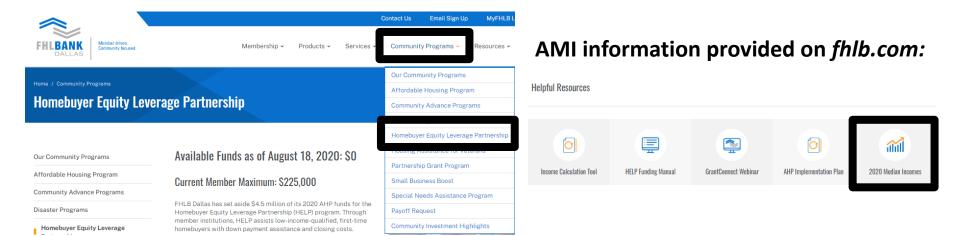
#### Certification of Zero Income

		(To only be completed by ho	usehold mer	nbers 18 years of age or older, when appli	cable)	
Name of	f household	d occupant declaring no income:				
Property	y address:	Street		City	State	ZIP
1. The	ereby certify	y that I <u>do not i</u> ndividually <u>receive i</u>	ncome from	any of the following sources:		
a)	Wages fro	om employment (Including commis	ssions, tips, t	oonuses, fees, etc.);		
b)	Income fr	om operation of a business;				
C)	Rental Inc	come from real or personal propert	ty:			
d)	Interest o	r dividends from assets;				
e)	Social Se	curity payments, annuities, insurar	nce policies,	retirement funds, pensions, or death benef	fits;	
f)	Unemploy	yment or disability payments;				
g)	Public ass	sistance payments;				
h)	Periodic a	allowances such as allmony, child	support, or g	iffs received from persons not living in my i	household	t
I)	Sales/red	elpts from self-employed or contra	ct resources	(Uber, LYFT, Mary Kay, etc.);		
D	Any other	source not named above.				
		e no income of any kind and there t 12 months.	is no immin	ent change expected in my financial status	or employ	yment status
3. I wii	ll be using	the following sources of funds to p	ay for my ne	cessities:		
				n this certification is true and accurate to the sentations herein constitutes an act of fraud		my knowledge
Sig	gnature of D	Declaring Housing Occupant	_	Printed Name		Date

- ✓ Individuals 18 and older
- ✓ Not a full-time student
- ✓ Have no source of income

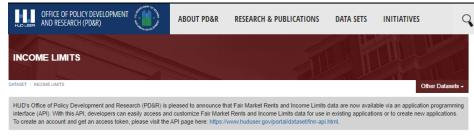
#### **Median Income Ratios**





#### **HUD AMI Portal:**

https://www.huduser.gov/portal/datasets/il.html



The Department of Housing and Urban Development (HUD) sets income limits that determine eligibility for assisted housing programs including the Public Housing, Section 8 projectbased. Section 8 Housing Choice Voucher. Section 202 housing for the elderly, and Section 811 housing for persons with disabilities programs. HUD develops income limits based on Median Family Income estimates and Fair Market Rent area definitions for each metropolitan area, parts of some metropolitan areas, and each non-metropolitan county.

2020 2019 2018 2017 2016 Year +	
Query Tool Data FAQs	
Effective April 1, 2020.	
Access Individual Income Limits Areas	
This system provides complete documentation of the development of the FY 20 excel formats at this link, may differ slightly from those calculated in the documentation.	20 Income Limits (ILs) for any area of the country selected by the user. Official ILs, available in pdf and ntation system, and should be used for ALL official purposes.

Click Here for FY 2020 IL Documentation

#### **Median Income Ratios**



#### The "Low-Income" line represents the approximate eligibility cutoff

Alexandria, LA MSA

FY 2020 MFI: 58400

PROGRAM	1 PERSON	2 PERSON	3 PERSON	4 PERSON	5 PERSON
EXTR LOW INCOME	12760	17240	21720	26200	30680
VERY LOW INCOME	20450	23400	26300	29200	31550
LOW-INCOME	32700	37400	42050	46700	50450

**Extremely Low Income = 30% AMI** 

**Very Low Income = 50% AMI** 

Low-Income = 80% AMI

## AMI Calculation: Two-person household in Alexandria, LA



## **Household Income**



Income at 100% AMI

	PROGRAM	1 PERSON	2 PERSON	3 PERSON	4 PERSON	5 PERSON
Alexandria, LA MS	A					
FY 2020 MFI: 5	8400 EXTR LOW INCOME	12760	17240	21720	26200	30680
	VERY LOW INCOME	20450	23400	26300	29200	31550
	LOW-INCOME	32700	37400	42050	46700	50450
			\$2	23,400	x 2 = 5	46,800
			\$2	23,400	x 2 = \$	46,800

#### **Housing Cost Ratio**



- Monthly payment below 40% of the household's monthly income
  - ➤ If the ratio is above 40%, an explanation is required to ensure the homeowner can afford their new home

#### **Examples:**

- "They are currently paying a similar amount in rent"
- "They have no debt, and the homebuyer is comfortable with the amount"
- "The homebuyer has been saving specifically for this purchase"





**Monthly Payment x 12** 



**Annual Household Income** 

#### **Deed Restriction**







Households should maintain documentation of the Deed Restriction for the length of the retention period.

All fields <u>and</u> the Exhibit A should be filled in at the time of request, except for the closing date which should be filled in prior to recording.

#### **EXHIBIT A**

Subject Property Legal Description

Lot 16, in Block 2, of Hanging Gardens Addition, an addition of the City of Chesterfield, Wailing County, Texas, according to the Map or Plat thereof recorded in/under Volume 857-E, Page 2, Map/Plat Records, Wailing County, Texas

#### **Closing Disclosure/Loan Estimate**



#### **Closing Disclosure**

J. TOTAL CLOSING COSTS (Borrower-Paid)	\$3,5	97.80
Closing Costs Subtotals (D + I)	\$3,947.80	
Lender Credits	-\$350	

#### **Loan Estimate**

J. TOTAL CLOSING COSTS	\$5,172
D+I	\$5,522
Lender Credits	-\$350

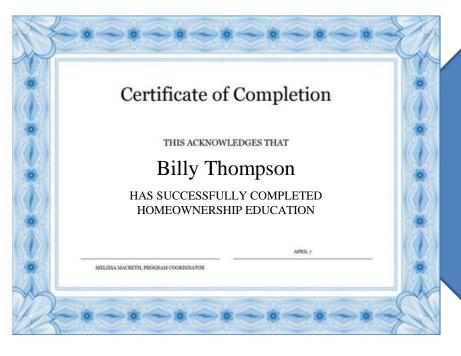
# Total Closing Costs (J) \$5,172 Closing Costs Financed (Paid from your Loan Amount) \$0 Down Payment/Funds from Borrower \$5,500 Deposit \$0 Funds for Borrower \$0 Seller Credits \$0 Adjustments and Other Credits - FHLB HELP Grant -\$10,000 Estimated Cash to Close \$672

L. Paid Already by or on Behalf of Borrower at Closing	\$107,925.99
01 Deposit	
02 Loan Amount	\$97,700
03 Existing Loan(s) Assumed or Taken Subject to	
04	
05 Seller Credit	
Other Credits	
06	
07	
Adjustments	
08 FHLB HELP Grant	\$10,000
09	
10	
11	
Adjustments for Items Unpaid by Seller	
12 City/Town Taxes to	
13 County Taxes 01/01/21to 08/31/21	\$225.99
14 Assessments to	
15	
16	
17	
CALCULATION	
Total Due from Borrower at Closing (K)	\$108,597.80
Total Paid Already by or on Behalf of Borrower at Closing	(L)\$107,925.99
Cash to Close 🗶 From 🗌 To Borrower	\$671.81

#### **Counseling Certificate**

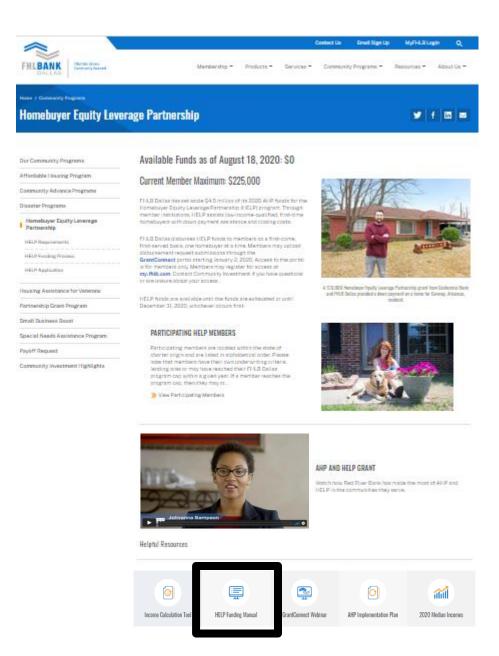


Must provide a copy of a homeowner counseling completion certificate from an industry-accepted curriculum provider



- Up to \$500 of HELP funds may be used for counseling costs
- Members can reimburse nonprofits who are providing the counseling
  - Should be listed on the Closing Disclosure

#### **Funding Manual**





#### Final Documentation - Final CD



## By 30 days post-disbursement, upload the final signed Closing Disclosure

#### **Checklist for Success:**

- ✓ The HELP grant is listed.
- ✓ The homebuyer is not receiving cash back
- ✓ The full homebuyer contribution is clearly demonstrated.
- ✓ If applicable, the member contribution is clearly demonstrated

CALCULATION		
Total Due from Borrower at	losing (K)	\$162,843.99
Total Paid Already by or on	ehalf of Borrow v at Closing (L)	-\$163,677.05
Cash to Close From	n 🗵 To Borrowe	\$833.06

#### Final Documentation – Deed Restriction



## By 60 days post-disbursement, upload a copy of the Recorded Deed Restriction

#### **Checklist for Success:**

- Ensure that the Deed is recorded and provide proper recording instructions
- ✓ Deed restriction is recorded as a separate, standalone instrument
- ✓ Critical information is filled in:
  - Homebuyer's Name and/or signature
  - Address
  - HELP amount
  - Closing/retention period begin date
- Exhibit A legal description of property is included in the recording
- ✓ Recorded copy is in language from the current 2021 Funding Manual





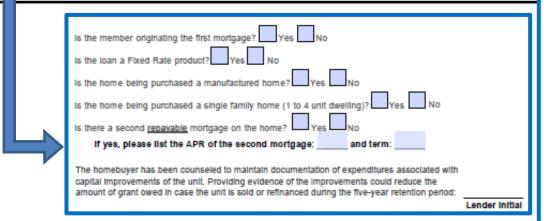


#### **Checklist for Success:**



- ✓ Complete a "final review" or get a second reviewer to verify all numbers, addresses etc. are consistent throughout the request prior to submission.
- ✓ Confirm that the signer of the Member Certification has AHP or Advances authorization with FHLB Dallas
- ✓ Double check that the Income Documentation is dated is <u>prior to</u> the Income Qualification Date
- ✓ Use the "Pay Period End Date" instead of "Pay Date" to calculate income.
- ✓ Verify that the Household Income Certification is fully filled out

✓ Verify that the Loan Certification is fully filled out



FHLBANK	Member driven. Community facused.		fhlb.co
		HELP Program	
	1	Member Certificati	on
Member Name:		FHFA IDF:	
Name of Applicant			("Homebuyer"
("HELP") grant that conditions of (i) the "Bank", (ii) the Ho Bank's Affordable Homeownership Se Federal Housing Fl of the foregoing do	it is funded pursuant to the HELP Enrollment Applic mebuyer Equity Leverage Housing Program Implement HASIDE Programs found at hance Agency relating to Houments (the "HELP Documents)	a attached Request for Disburses attion submitted by Member to th Partnership Program Agreementation Plan, (iv) the Federal Home 12 C.F.R. part 1291, (vi) any other IELP or Homeownership Set-Asid ments").	uyer Equity Leverage Partnership Program nent of Funds will be subject to the terms and P Federal Home Loan Bank of Dallas (the t executed by the Bank and Member, (iii) the Loan Bank Act, (v) the regulations governing of documents published by the Bank of the P Programs and (vt) any amendments to any
			f HELP funds requested. Member oses specified in the HELP Documents.
is a low- or moder, participation in the certifies that the to Form, has been ve- listed for such per- hereby certifies su	ate-income household, me HELP Program had an in ital household income for erified by the Member. For son in Part II (Gross Annu.	eaning a household that at the tir come of 80% or less of the medi the Homebuyer, as shown on the r any person listed on Part I (Hou al Income) of the attached House lime student, or has no income as	wided to the Homebuyer and the Homebuyer te it was income qualified by Member for an income for the area. Member hereby attached Household Income Certification sehold Composition) for whom no income is shold income Certification form, Member evidenced by a completed Certification of
	r charges will not exceed a		e Homebuyer, the rate of interest, points, est, points, fees, and other charges for a loan
connection with the	e counseling of the Homel	ds received by Member for home buyer who will actually purchase r funding source, including the M	buyer counseling costs have been incurred in a HELP-assisted unit, and the cost of the ember.
(HELP) Funding M and complete in al	lanual or provided herewit I respects. Member hereb	th is, to the best of Member's kno	abuyer Equity Leverage Partnership Program wiedge after reasonable Inquiry, accurate lise, misleading or incomplete information to funds by the Bank.
Member's Signatu	re:		
Name:			
Date:			

#### **HELP Summary**



- ➤ Make sure you're enrolled
- Funding available January 4, 2021
- ➤ Upload fully executed Funding Manual with all supporting documentation to GrantConnect
- > Funds disbursed to the Member's DDA with FHLB Dallas
- ➤ Within 30 days post-funding, upload the Final CD\*\*
- ➤ Within 60 days post-funding, upload a copy of recorded Deed Restriction with legal description\*\*

\*\*Failure to provide final documents within approximately 30 and 60 days may delay future funding requests.



# Questions?

## **For More Information**



**Contact Us!** 

**By Phone:** 

800.362.2944

**By Email:** 

ahp@fhlb.com

Additional information is available online at *fhlb.com/community*